



Alexa Knight

DEVELOPMENT RELATIONS PROFESSIONAL

BIOGRAPHY

Alexa Knight's engineering and development background spans nearly 30 years and gives her a unique understanding of the ins and outs of complex development projects. Highly accomplished in managing the entire development lifecycle, she specializes in working in high-growth and fast-paced environments.

Alexa consults with attorneys in the firm and provides technical expertise regarding planning, financial, and land use principles. She coordinates efforts with cities by supporting attorneys in the drafting of documents and negotiations with municipalities and private property owners.

In her profession, Alexa distinguishes herself with extensive experience on both sides of the development process. She not only brings a wealth of knowledge and a unique perspective, but she is able to see the big picture and navigate putting the puzzle pieces together for any size project.

Thoroughly versed in state and local development regulations, she brings savvy negotiation and contract development skills. Alexa understands the practical needs of both the developer and the communities in which projects will be located, allowing her to find win-win solutions collaboratively and effectively.

EXPERIENCE & HIGHLIGHTS

Alexa began her career as a civil engineer, representing clients in Austin, where she designed commercial and multi-family projects. She ensured successful completion of development entitlements and managed a design team on a wide variety of design and development projects during a period of explosive regional growth.

After pursuing her MBA, Alexa decided to parlay her technical expertise into real estate development. For more than two decades, she has managed multi-family, residential, and complex multi-use developments of all sizes.

Most recently, Alexa was President, Central USA, at Walton Development & Management, a multinational real estate investment and development firm concentrating on research, acquisition, administration, planning, and development of strategically located land in major North American growth corridors. While in this position, she opened the Austin office and established a presence for Walton in Central Texas. She then relocated to Dallas to oversee both the Dallas and Austin offices.

Alexa led the creation of successful development agreements with 17 cities and five counties to secure entitlements for 17 master-planned communities spanning 25,000 acres. She built stakeholder relationships and gained trust and buy-in while managing initiatives leading to successful legislation at the state level to create municipal utility districts (MUD's) to enable subsequent development of the affected properties. Additionally, she led the company's participation in the Greater San Marcos Economic Development Partnership, a multi-community organization dedicated to economic development in Hays and Caldwell counties.

Prior to Walton Development, Alexa worked for several South Texas real estate development firms where she was engaged in projects of all sizes. She assisted with negotiating a long-term land lease and secured all necessary approvals for a 145-unit mixed-use facility with 38,000 square feet of ground floor retail space in downtown Austin. She also was a critical driver in work toward developing agreements for a proposed 1,900-acre master-planned community in Georgetown, Texas.

Alexa received her Master of Business Administration from Texas State University. She received her Bachelor of Science in Civil Engineering with a concentration in environmental studies from Lehigh University.

In her spare time, Alexa enjoys long-distance running and has completed multiple marathons. Having spent her early childhood years living abroad, the travel bug has never left her. Her intrepid travels regularly take her to interesting locations such as Turkey and Nepal. Closer to home, she enjoys spending time with her family at her lake house in Connecticut.

AFFILIATIONS

Marstan Trails Homeowner's Association Board Member
West Hill Lake Shore Property Owner's Association Member
National Charity League, Inc.- Former Board Member, Treasurer, and President
Young Men's Service League, Dallas Chapter
Real Estate Council of Austin, Former Board Member
Dallas Arboretum
Dallas Perot Museum